

E-MAIL MARKETING & WEB SITE NAVIGATION
DIGITAL BODY LANGUAGE
GROUPED BY CONTACT & CAMPAIGN



For The Period: 01/01/09 to 01/31/09
 Results As Of: 2/9/2009
 # Of Web Pages Visited: 4 Or More

STEVEN PEARL

Business Automation Solutions (847)291-7320 spearl@intellclicksoftware.com

Last Date Contacted: 02/04/2009 Next Scheduled Contact Date:
 Last Outcome: Attended DBL webinar Next Action Planned: Reviewing proposal

FORECASTED OPPORTUNITIES

Decision Date	Product	Value
02/27/2009	WebNav	\$2,000

Campaign: Sample Partner Training

Web Site Navigation: 6

1/14/2009	10:55:07AM	http://www.intellclicksoftware.com/
	10:57:55AM	http://www.intellclicksoftware.com/IntelliClickReporting.htm
	7:56:43PM	http://www.intellclicksoftware.com/Evaluation/
	7:57:20PM	http://www.intellclicksoftware.com/
1/15/2009	11:02:49AM	http://www.intellclicksoftware.com/Evaluation/Register.php
	11:23:13AM	http://www.intellclicksoftware.com/Evaluation/Register.php

Campaign: Web Site Follow On Tracking

Clicks Tracked: 2

1/22/2009	11:38:51AM	http://www.intellclicksoftware.com
1/27/2009	8:29:01AM	http://www.intellclicksoftware.com

Opens Tracked: 1

1/22/2009	11:36:02AM	http://www.intellclicksoftware.com
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FORECASTED OPPORTUNITIES

<u>Decision Date</u>	<u>Product</u>	<u>Value</u>
02/27/2009	WebNav	\$2,000

Campaign: Web Site Follow On Tracking

Web Site Navigation: 17

1/22/2009	11:38:55AM	http://www.intellclicksoftware.com/
	11:39:16AM	http://www.intellclicksoftware.com/IntelliClickAlerts.htm
	3:36:12PM	http://www.intellclicksoftware.com/
	3:38:55PM	http://www.intellclicksoftware.com/
	3:43:36PM	http://www.intellclicksoftware.com/
	3:44:01PM	http://www.intellclicksoftware.com/
	6:33:21PM	http://www.intellclicksoftware.com/Evaluation/Register.php
	7:03:22PM	http://www.intellclicksoftware.com/
	7:03:52PM	http://www.intellclicksoftware.com/
	7:03:57PM	http://www.intellclicksoftware.com/
	7:04:22PM	http://www.intellclicksoftware.com/
	7:05:24PM	http://www.intellclicksoftware.com/Evaluation/Register.php
7:07:43PM	http://www.intellclicksoftware.com/	
1/23/2009	5:54:27AM	http://www.intellclicksoftware.com/
	5:54:35AM	http://www.intellclicksoftware.com/IntelliClickHowItWorks.htm
	9:22:22AM	http://www.intellclicksoftware.com/
1/27/2009	8:29:09AM	http://www.intellclicksoftware.com/

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TIM WILMOT

Wizard Systems

01454 316800

Tim@wizard-systems.com

Last Date Contacted: 01/29/2009

Next Scheduled Contact Date: 01/29/2009

Last Outcome: Wizard systems webinar: Web Nav (oc:Tim Wilmot)

Next Action Planned: Follow-up on Wizard systems webinar click through

Campaign: Wizard systems webinar

Clicks Tracked: 1

1/29/2009 9:33:12AM <http://www.intelliclicksoftware.com>

Opens Tracked: 1

1/29/2009 9:32:18AM <http://www.intelliclicksoftware.com>

Web Site Navigation: 5

1/29/2009 9:33:21AM <http://www.intelliclicksoftware.com/>
9:33:32AM <http://www.intelliclicksoftware.com/IntelliClickOneclick.htm>
9:33:44AM <http://www.intelliclicksoftware.com/IntelliClickReporting.htm>
9:33:53AM <http://www.intelliclicksoftware.com/Evaluation/Index.html>
11:46:42AM <http://www.intelliclicksoftware.com/>